

2012 and other contracts to be won

Are you a small business that has thought about bidding for the EU tender **opportunities** that come out of Local Authorities, London 2012 and other Government departments?

Have you ever bid and **not won**?

Do you know how to find these lucrative contracts? Do you know why they are published in the EU?

Have you the resources, the know how and the skill to put a successful bid together?

Many small businesses are put off by the jargon, the bureaucracy, the long process, the EU Directives that regulate them and sometimes cannot even find suitable opportunities to bid for.

Help is at Hand and it the cost is FREE.

Eastleigh Borough Council is running an evening workshop on Thursday 5th August to help small businesses find and then bid for these opportunities.

The workshops are a mixture of presentation, case study, group work and working on a tender response.

The trainers are EISC Ltd (part of the Enterprise Europe Network), whose team has been helping clients win tenders for the last 7 years as well as winning EU tenders themselves.

The workshop starts at 17.30 and finishes by 21:00 @ Civic Offices, Leigh Road, Eastleigh SO50 9YN. Tea coffee and light refreshments are provided during the evening.

If you are interested in attending one of these workshops then contact anne.dawson@eastleigh.gov.uk
02380 688334



Business Support on Your Doorstep